

giz Indonesia, ASEAN

To

All invited bidders

**Invitation to tender – RFP No. 83498169**

**Project no.:** 21.2169.7-001.03  
**Project title:** FORCLIME  
**Country:** Indonesia

**Service Tendered:**

**Institutional Capacity Development Specialist for Corporate University  
Establishment in Ministry of Forestry (CorpU Expert)**

Dear Sir/Madam,

As a federal enterprise, the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH supports the German Government in achieving its objectives in the field of international cooperation for sustainable development.

Since 2013, Forest and Climate Protection (FORCLIME) project has been supporting eLearning and human capacity development in the Ministry of Forestry (Kemenhut) by working alongside with the National Forestry Training Center of Human Resource (Pusdiklat SDM Kemenhut). During the COVID-19 pandemic, eLearning was perceived as an effective solution for implementing human capacity development under limited conditions. To further strengthen human capacity development in Kemenhut, Pusdiklat SDM Kemenhut under Human Resource Extension and Development Agency (BP2SDM), plans to develop a Corporate University for improving human capacity development strategy in Ministry level.

GIZ FORCLIME project is currently seeking a **consulting company through public tender for Institutional Capacity Development Specialist for Corporate University Establishment in Ministry of Forestry (CorpU Expert)**

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Internationale Zusammenarbeit (GIZ) GmbH

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The detail services is set forth in the attached of Term of Reference and other annexes.

Should you be interested in participating in this tender, please submit the proposal at latest by **Wednesday, 08 October 2025 at 15.00 Local time. Any proposal arriving after the deadline will not be considered (disqualified).**

The tender requirement:

### **1. Requirement and the Content of The Technical and Financial Proposal**

Proposal must be stamp and signed by an authorized representative of the bidding company using the **Price of Schedule Form** provided as **Annex 3 of this Invitation**.

Proposal should be submitted in English and must be sent by email to : [ID\\_Quotation@giz.de](mailto:ID_Quotation@giz.de) **(Only)** no later the date and time indicated in section 2 above.

Bids are to be submitted using the two-files procedure.

Please submit your technical and financial proposal in two-files, technical and financial (PDF format). Price information shall not appear in any part of technical proposal.

**To secure your financial proposal (pdf and excel file) please set up a password** which will be used at later stage once the evaluation of the technical proposal is completed. The proposers who achieve the technical score will be requested to provide a password.  
*Please make sure to save the password. Bidders are not allowed to change the password after the deadline of submission.*

The bidder may send the proposal partially with the maximum size of each email should not exceed 10 MB.

The subject line of the email will include the reference **RFP No. 83498169 - Institutional Capacity Development Specialist for Corporate University Establishment in Ministry of Forestry** and the name of the submitting company.

**Content of Technical and Financial Proposal as follow:**

**Technical Proposal** should consist of:

- Proposal with requirement details as set forth in the Term of Reference
- Company Profile - Presentation of the bidding company/institution include organization chart
- Curriculum Vitae of Key Experts as stipulated in the TOR
- Signed Declaration of Acceptance GTC annex 6
- Filled Company Data Profile annex 7
- Filled and signed Declaration of Eligibility (Page 6,7,8) annex 9.

**Financial Proposal:**

- Financial Proposal with Price Schedule form as Annex 3, it must be signed and stamp by company
- All prices/rates must be inclusive of income tax (PPH 23) GIZ obliged to withhold the income tax.
- All prices/rates quoted must be exclusive of Value Added Tax (VAT)
- The currency of the financial proposal shall in IDR
- **Financial Proposal shall be protected by password**
- **Bank Detail and NPWP**

## **2. Value Added Tax**

According to the PMK No. 215/PMK 03/2008 and KMK No. 17/KMK 010/Year 2021. The Value Added Tax shall be exempted by BADORA (**code 080**). The process of tax exemption shall take around 2 – 3 months.

## **3. Technical and Financial Assessment or Evaluation**

We will evaluate the bids received in the light of both technical and price considerations (see the attached **Technical Evaluation Grid as Annex 2**).

The technical proposals will be evaluated based on the criteria and weighting as Annex 2.

When the technical evaluation has been completed, the financial proposal of those bidders which are eligible from the technical point of view will be opened and evaluated by the commercial officer responsible. The technical and financial proposals are weighted at a ratio of 70:30 respectively. The technical bid will be weighted with 70% and the financial proposal with 30% on the basis of the following formula: (Technical points obtained by Bidders X divided by the best number of points) x 70 % + 30 % x (Lowest price divided by the price of Bidders X).

Technical evaluation of bid x 70% + most economical bid x 30%  
Technical evaluation of best bid                      price of bid

An overall order of rank is thus established, with the most cost-effective bid at the top. 500 point is the minimum obtained score for passing technical evaluation

GIZ shall have rights to invite the bidder for the presentation as part of the technical evaluation if required.

#### **4. Validity of Proposals**

Proposals should be valid for a period of not less than 100 days after proposal opening, unless otherwise specified in the Specific Terms and Conditions. Proposers are requested to indicate the validity period of their proposals.

#### **5. Modification/withdrawal of the bid**

Adjustment to or withdrawal of bids are to be communicated in writing by post by the deadline for submission of bids.

Subsequent adjustments or modifications to the bid, which can be submitted up to the deadline for submission of bids, shall also be subject to the requirements for sending in the bid (section 3 herein).

**"Adjustment to RFP No. 83498169 - Institutional Capacity Development Specialist for Corporate University Establishment in Ministry of Forestry and the name of the submitting company."**

GIZ General Terms and Conditions for the contract as Annex 4 of this document.

#### **6. Contract Award / Adjudication of Proposals**

The Contract will be awarded to the bidders offering the most responsive evaluated proposal and whose services are commercially and technically acceptable (best overall value).

If you have any further questions in this respect, please send an email to [CP-Indonesia@giz.de](mailto:CP-Indonesia@giz.de) before **03.10.2025**. The queries will be answered by E-mail, both queries and answers will be forwarded to all companies involved in the bidding process.

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Thank you very much for your kind attention. Kindly looking forward to hearing from you.

Yours truly,

**Contract and Procurement Unit**  
**GIZ Country Office Indonesia**

**Annexes**

1. Terms of Reference
2. Technical Assessment Grid
3. Price Schedule or Commercial Form
4. General Terms & Conditions
5. Bidding Q & A
6. Declaration of Acceptance GTC
7. Company Data Profile
8. Assessment Eligibility
9. Filled and signed Declaration of Eligibility
10. Timeline